

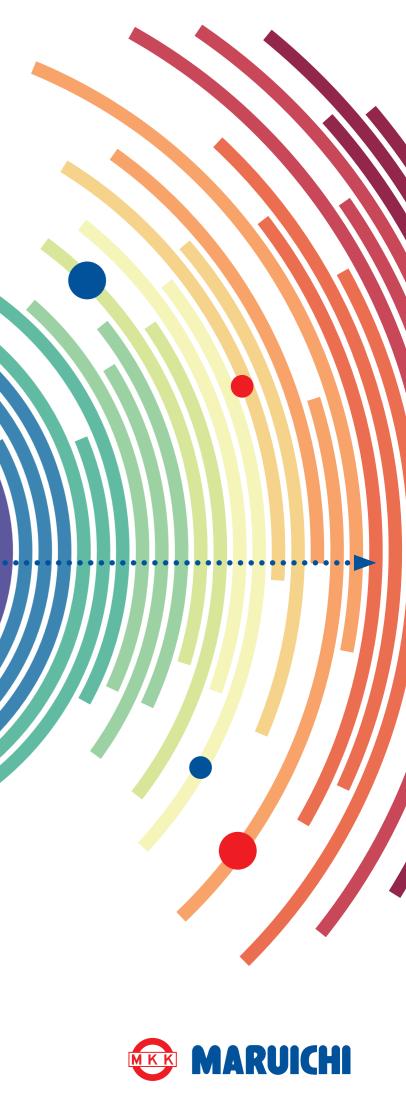
Integrated Report

2023 ····

If you have any comments or questions about this Integrated Report, please contact the following.

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This Integrated Report is available on our corporate website. URL: https://www.maruichikokan.co.jp/



# Everywhere, MARUICHI

The One and Only Company, Found Everywhere.

The only company that can be found anywhere in life, anywhere in Japan, and anywhere in the world.

# Become a 100-year-old company that creates a sustainable future

For more than 70 years since our establishment in 1948, we have manufactured round, square, large, and small steel tube products in Japan and overseas to meet the diversifying needs of our customers.

Targeting further growth as a global company in a business environment with increasingly complex opportunities and risks, we are seizing the challenge of creating value unique to the Maruichi Steel Tube Group while sharing our common values and the future direction we should take.

In these uncertain times, we will continue striving to make our products useful for our customers, both in Japan and in every corner of the world, while addressing all kinds of changes in a speedy and flexible manner. We will also aim for sustainable growth and help resolve social issues even after we become a 100-year-old company.



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## **Editorial Policy**

Reporting Period April 1, 2022–March 31, 2023

(includes some disclosures and business activities conducted after April 2023)

Reporting Scope Maruichi Steel Tube Co., Ltd. and consolidated subsidiaries

• Forward-Looking Statements This Integrated Report contains projections and forward-looking statements regarding our future plans, strategies, and performance. Please be aware that actual results may differ from such statements due to risks and uncertainties associated with economic trends, market demand, exchange rates, and regulatory systems.

 Reference Guidelines Value Creation.

# **Corporate Philosophy**

As a leading tube manufacturer, our mission is to benefit society by supplying superior products and earning the trust of our customers.

Following our philosophy of respect for humanity, we value all people, including business partners, employees, and shareholders.

Through the wisdom, passion, and actions of each and every employee, we will enhance the reliability of our products, our technical capabilities, and our sales force and create growth energy and new value for the future.

We will continue to be a wonderful, dream-filled company to which our employees can entrust their lives.





P31 Social Initiatives



P35 Corporate Data Eleven-year Key Financial Data Non-financial Data Stock Information **Corporate Information** 

In preparing this report, we referred to the IFRS Foundation's International Integrated Reporting Framework and the Ministry of Economy, Trade and Industry's Guidance for Collaborative

# Maruichi Steel Tube Group's Value Creation History

The Maruichi Steel Tube Group's predecessor was a bicycle-parts manufacturing company established in Osaka in 1948.

Subsequently, the Company quickly grasped market changes that accompanied economic development in Japan and abroad and established a system for developing, manufacturing, and selling tube products to meet demand, becoming the industry leader in the process.

We divide the history of our growth into three major phases. In Phase 1, we established a production system and manufacturing technologies in Japan. In Phase 2, we expanded and strengthened our overseas business. Now, in Phase 3, we aim to expand and evolve our businesses to increase their social and economic value.



Drawbench main gear from Maruich Seisakusho era (diameter: approx. 1.8 m)



Welding tube-making machine with low-frequency resistance manufactured by Abbey Etna



MAC established amid the yen's appreciation and U.S.-Japan trade friction

#### Phase 1 1948-1999

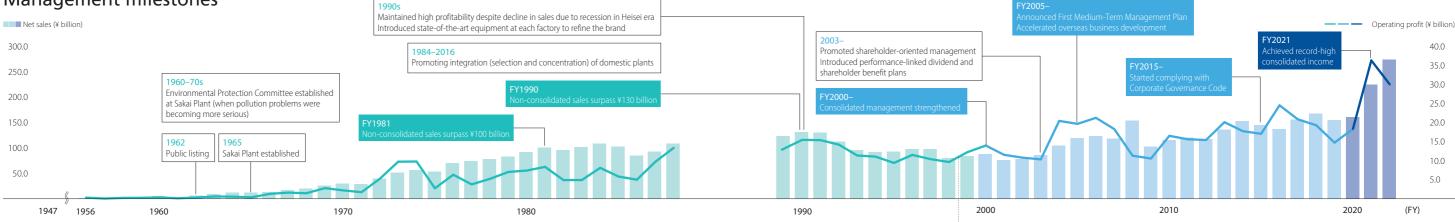
Establishment of production system and manufacturing technologies in areas of demand

1913	Yoshimura Fukumatsu establishes Fukumatsu Seisakusho in Hiranogo, Higashinari-gun (now Hirano-ku, Osaka).						
1926	Maruichi Seisakusho (a bicycle-parts manufacturer) established						
1936	Began in-house production of steel tubes						
1948	Maruichi Steel Tube Co., Ltd. established						
1958	Tokyo Office opened Begins importing electric welded tube manufacturing equipment made by U.Sbased Ak switching from gas to electric welding for steel tube production	be	y Etna,				
1962	Listing on the Second Section of the Tokyo Stock Exchange and Osaka Securities Exchan	ge					
1964	Listing on the First Section of the Tokyo Stock Exchange and Osaka Securities Exchange						
1965	Sakai Plant established						
1967	Began practical production of "pre-zinc" tube, Japan's first continuous galvanized coil m	nate	erial				
1972	New facility for making special products established in Sakai City						
1973	Began manufacturing steel structures, such as streetlight poles Tokyo Plant No. 2 (now Tokyo Plant) newly established						
1989	New Takuma Plant begins surface-treatment processing of steel sheets						
1995	Kashima Pole Plant newly established						

1964 Maruichi Malaysia Steel Tube Sdn. Bhd established in Singapore as our first overseas operation

1972 PT. Indonesia Steel Tube Works (ISTW), an equity-method affiliate, began operations in Indonesia 1978 Maruichi American Corporation (MAC), a consolidated subsidiary, established in California, U.S.A.

# Management milestones





# promotes sustainability management Domestic

Phase 3

# a consolidated subsidiary) 2023 Sustainability Committee established

2021 subsidiary), in the U.S.A. 2022 the U.S.A.

#### Phase 2 2000-2019

Expanding global business as a manufacturer with top share of welded steel tube market

	Dom					
	2002	Develops and starts producing AL-Z55 (55% aluminum-zinc plated stee surface appearance				
	2009	Increases equity stake in Alpha Metal Co., Ltd., making it a consolidated Newly establishes and expands sales operations (offices and warehouse				
2018 70th anniversary of establishment; Head Office, Osaka Office (head office), and Osaka Sales Office relocated to current add						
	Over	seas				
	2005	Maruichi Metal Product (Foshan) Co., Ltd. (MMP), an equity-method aff Maruichi Investment Ltd. acquires shares of Winning Investment Corpor				
	2006	Acquires equity interest in Sun Steel Corporation (now Maruichi Sun Ste subsidiary) in Vietnam				
	2008	Establishes MKK USA INC. and acquires equity interest in Leavitt Tube C a consolidated subsidiary) in the U.S.A. Sun Steel (Hanoi) Co., Ltd. (now Maruichi Sun Steel (Hanoi) Co., Ltd.) es				
	2009	Acquires equity interest in KUMA STAINLESS TUBES LIMITED (now MARU a consolidated subsidiary) in India				
	2010	J-Spiral Steel Pipe Co., Ltd. starts operations in Vietnam				
	2012	MARUICHIMEX S.A. de C.V. (MMX), a consolidated subsidiary, establish				
	2015	Maruichi Oregon Steel Tube, LLC (MOST), a consolidated subsidiary, est				

- Takes over structural steel pipe business of EVRAZ Oregon Steel Mills, a subsidiary of EVRAZ North America
- 2018 MARUICHI PHILIPPINES STEEL TUBE INC. (MPST), a consolidated subsidiary, established in the Philippines

#### 2020-

# Launches seamless steel tube business and

2020 Acquires shares in Kobelco Steel Tube Co., Ltd. (now Maruichi Stainless Tube Co., Ltd.,

Acquires Geneva Structural Tubes LLC (now Maruichi Nebraska Tube, LLC (MNT), a consolidated

MARUICHI Stainless Tube Texas Corporation (MST-X), a consolidated subsidiary, established in





New Nagoya Warehouse and Tube Center of Maruichi Kohan

SUNSCO aerial view

el tube) with great corrosion resistance and excellent

#### ed subsidiary

es) of Maruichi Kohan Ltd. to strengthen sales capabilities al Materials Section of Sales Department, Maruichi Kohan lamba, Chuo-ku, Osaka

ffiliate, established in China oration, an equity-method affiliate in Taiwan teel Joint Stock Company (SUNSCO), a consolidated

Company, LLC (now MARUICHI Leavitt Pipe & Tube, LLC,

established in Vietnam UICHI KUMA STEEL TUBE PRIVATE LIMITED,

shed in Mexico stablished in the U.S.A.



Head office relocation in 2018 (Namba SkyO, Chuo-ku, Osaka

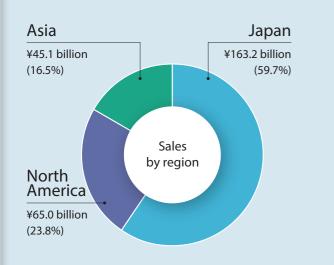
\* Above figures are presented on a non-consolidated basis through fiscal 1998 and on a consolidated basis from fiscal 1999 onward.

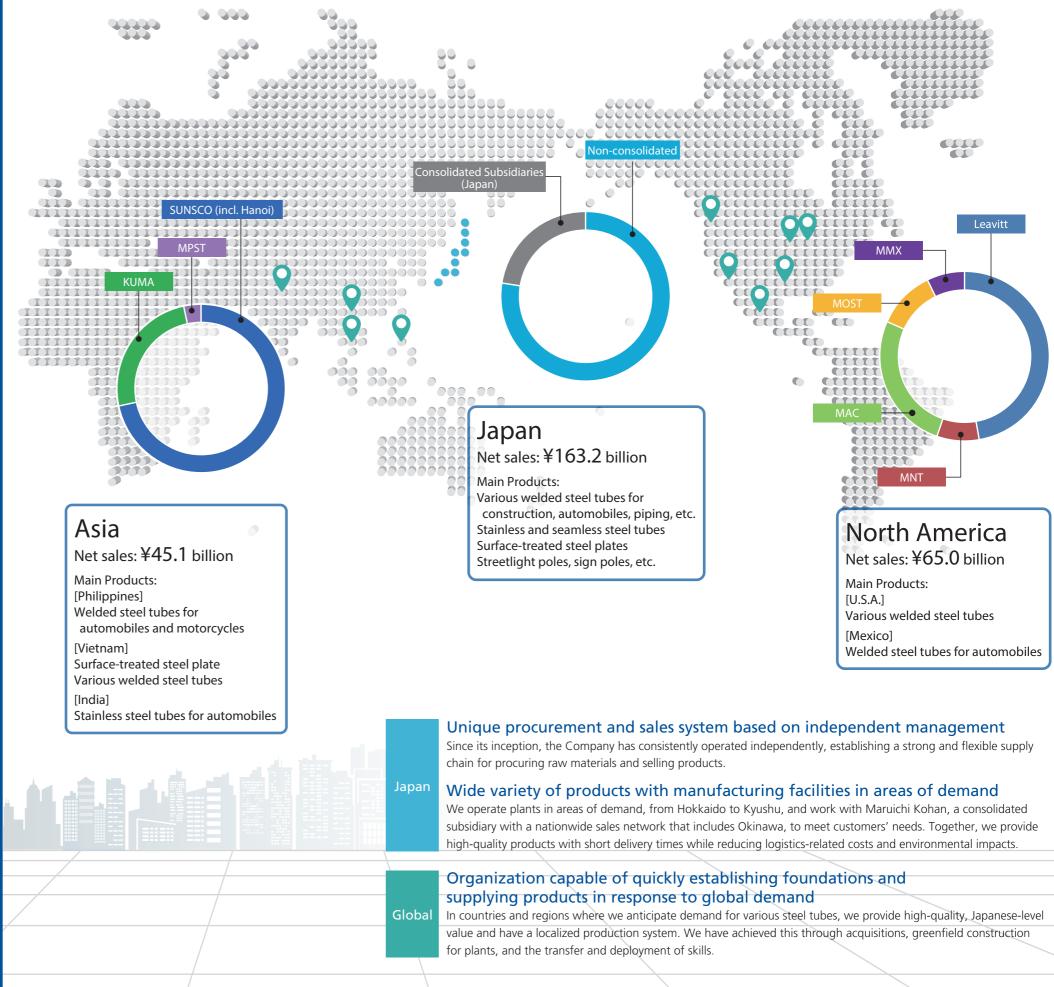
# Maruichi Steel Tube's **Global Operations**

We manufacture steel tubes for things that are indispensable in our daily lives, such as buildings and automobiles, and deliver them to customers worldwide from sales bases throughout Japan and overseas.

As a leading manufacturer, we have established a unique production and sales system and currently hold the No.1 share of the domestic welded steel tube market. We also provide high-quality products worldwide, with consolidated subsidiaries in five countries: the United States (5 bases), Mexico, Vietnam (2 bases), India (3 bases), and the Philippines.

Maruichi Steel Tube Group			
Net sales	¥273.4 billion		
Domestic sales	¥163.2 billion		
	<b>¥110.1</b> billion rica ¥65.0 billion		
- Asia	¥45.1 billion		





# **Value Creation Story**

Steel tubes are used everywhere in our daily lives, from everyday elements such as buildings, automobiles, and streetlights to chemical and power generation plants, as well as components of industrial equipment. As such, they provide significant value to society.

We will further evolve the production technologies and business domains we have cultivated over the years to deliver Japanese-level quality to the world and foster the growth of a sustainable society.

# **Business Activities and Growth Strategies**

Medium- to

Cultivate the market for steel tubes

and sheets for a sustainable society

Expanding markets for

stainless steel and

seamless steel tubes

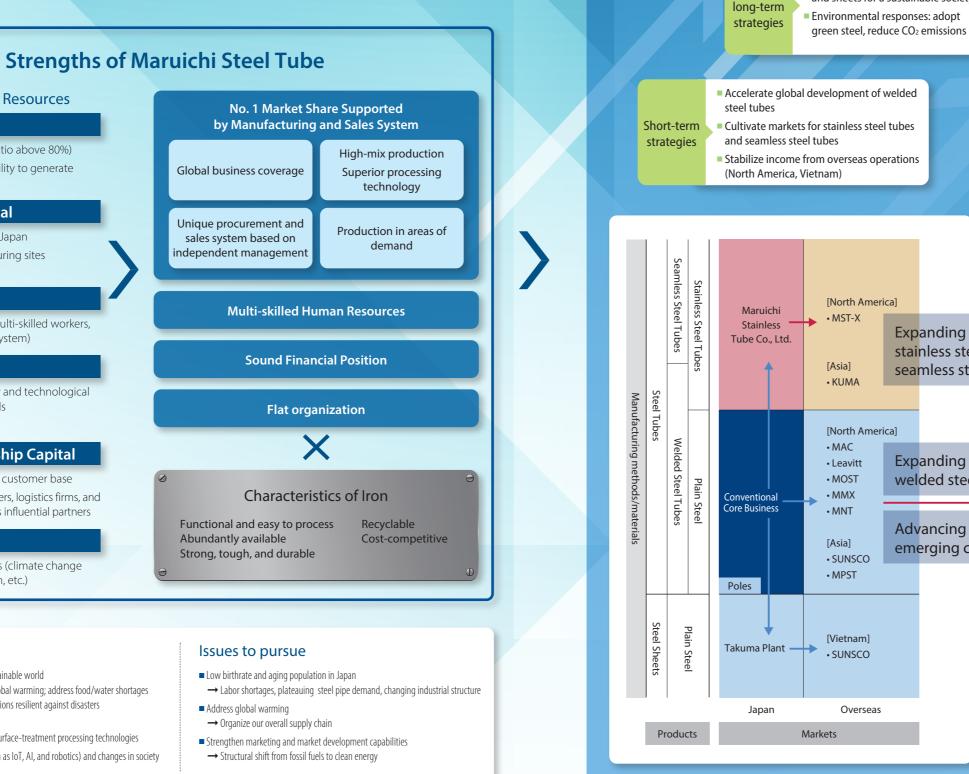
Expanding market for

welded steel tubes

emerging countries

Advancing into

Overseas



## **Key Management Resources**

#### **Financial Capital**

- Financial soundness (equity ratio above 80%)
- High profit margin and capability to generate cash flow

#### Manufactured Capital

- Self-supporting sales bases in Japan
- Highly competitive manufacturing sites (located in areas of demand)

#### **Human Capital**

• Talented human resources (multi-skilled workers, fair and equitable personnel system)

#### Intellectual Capital

- Extensive production capacity and technological ability to meet customer needs
- Ability to address change

#### Social and Relationship Capital

 Broad and robust cross-sector customer base Good relationships with suppliers, logistics firms, and other subcontractors, as well as influential partners

#### **Natural Capital**

 Environmental responsiveness (climate change response, energy conservation, etc.)

#### **Opportunities**

- Steel pipes and plates conducive to a sustainable world
- $\rightarrow$  Reduce CO<sub>2</sub> emissions and address global warming; address food/water shortages and energy issues; build cities and nations resilient against disasters
- Value of iron as a material
- → Diverse applications with alloys and surface-treatment processing technologies
- Rapid advances in new technologies (such as IoT, AI, and robotics) and changes in society

# **Aspiration**

Contribute to society by supplying superior products and earning the trust of customers

## Stainless Steel Tubes

High resistance to corrosion, heat, wear, etc. Strengths of Stainless Steel

#### Stainless Steel Tube Business (Maruichi Stainless Tube Co., Ltd.)

- Reinforce BA tube business targeting semiconductor sector
- Develop new tube-related domains → Ultrapure-water manufacturing
- equipment, pharmaceutical manufacturing equipment, nuclear power and aerospace-related materials, etc.

## **Steel Sheets**

#### Coated steel plate, colored steel plate Highly rated (Japanese-level quality)

#### Surface-Treated Steel Sheet Business (SUNSCO/Vietnan

• Differentiate ourselves through quality → Export to Europe, United States, and Southeast Asia for housing, construction materials, and home appliances

Improve brand appeal and expand market share

#### **Global Rollout**

[Domestic] Low birthrate and aging population  $\rightarrow$  Declining demand

> Further growth unlikely in the future

[Overseas] Expand to areas of demand based on the results of market research and analyses

#### Potential for New Demands

- Hygienic, comfortable, safe housing
- Disaster-resistant infrastructure
- Environmentally friendly vehicles
- Food supply stability
- Water securement
- Marine conservation
- Biodiversity conservation, etc.

# A Message from Top Management

# Aiming to be a 100-year-old company that can compete globally as a leading tube manufacturer



# Integrated Reporting Is the Starting Point to Become a 100-Year-Old Company

—In 2013, Mr. Yoshimura became President of the Company and Mr. Suzuki became chairman, having served as President since 2003. How do you look back on the growth of the Company and your own pathways?

Suzuki I joined the Company in 1980. At the time, the need for oil country tubular goods (OCTGs) was growing in North America, so I immediately went to the United States and opened the Houston office. A few years later, the oilrelated business lost momentum due to U.S. policy, but I was able to gain insight into U.S. business and OCTGs. After returning to Japan, I headed the Tokyo office and worked on developing business with automobile manufacturers. We were also investing in equipment and developing new suppliers to increase our manufacturing capacity. Back then in the late 1980s, Japan's real estate and construction industries were flourishing and steel pipes sold like hotcakes due to the government's monetary easing. By the time I became President, however, the birthrate was already declining, the population was aging, and demand in Japan was decreasing. Moreover, the yen was getting stronger and exports were becoming more difficult, so automakers were going overseas in droves. Therefore, we also began full-scale global expansion, opening operations in Vietnam, China, North America, India, and other countries.

Looking back, I conclude that our Company has grown by focusing on the world as a market, and successive managers (myself included) have been forced to make decisions and address rapid changes in economic conditions both domestically and internationally.

**Yoshimura** I joined the Company in 1981 and have since gained wide-ranging experience in manufacturing, quality assurance and control, factory start-ups, and sales and have been in my current position since 2013.

Since becoming President, I have felt the changing needs of society, especially in recent years. Product requirements have become more sophisticated, and the emphasis of demand has changed from "quality control" to "quality assurance." In terms of information disclosure, companies are now required to provide not only financial reports but also non-financial information to convey their accounts of sustainable growth to

# Three competitive advantages of the Maruichi Steel Tube Group

1 We have more production and sales bases than any other welded steel tube manufacturer in Japan, which support our No. 1 domestic market share. We also work relentlessly and flexibly to address customer requests for wide-ranging products and improve our own processing technologies.

2 We have established a flexible procurement and sales structure through an independent management approach that we have maintained since our founding. We have also built a strong supply chain and network.

## 3

We have a robust management team that has learned from the many challenges we have overcome in our long history. Even in today's rapidly changing world, our stability remains unchanged.

investors and other stakeholders. This situation has prompted us to issue this Integrated Report.

#### -Once again, what is the purpose of publishing an **Integrated Report?**

Yoshimura It is about earning the understanding and trust of our stakeholders. Until now, our stakeholders have been our shareholders, business partners, affiliated companies, employees, who are the members of society in the "present," but from now on, I believe that our stakeholders will include those who will live in the "future." We hope to share our vision with future generations and readers through our integrated report.

Suzuki Last year, the 75th anniversary of our Company, we reaffirmed our following commitment to becoming a vibrant centurion.

#### Starting from scratch, our business grew 100-fold with the power of *maruichi*

To achieve this, we must create a system that can respond to changes in the environment. I believe that the Integrated Report is the starting point for this process.



### Our strength is our flexibility. It means our ability to address diverse needs with our unique production and sales systems.

—What are the Maruichi Steel Tube Group's unique strengths and competitive advantages that other companies cannot imitate?

Suzuki In short, we are flexible and adaptable to any situation. We buy materials and use them to make tubes according to market demand. This flexibility allows us to constantly strengthen our business portfolio as circumstances change.

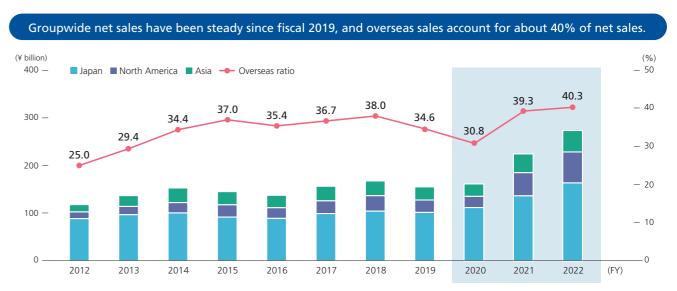
Yoshimura In Japan, we have a structure of "producing where the demand is." Specifically, our production and sales bases are situated close to demand locations, enabling us to provide products needed in those areas at low distribution costs. The Maruichi Steel Tube Group also has a sales company, Maruichi Kohan Ltd., that handles the marketing function. Maruichi Kohan listens to the needs of customers in each region and conveys feedback to our sales and engineering departments so that we can provide meticulous services quickly. I believe that being flexible is the best way to respond to our customers.

Suzuki When we entered overseas markets in the 2000s, we chose countries with the potential for market growth rather than those with established markets. It made sense for us and for our customers to make high-quality products in countries with growth potential. While putting the customer first, we decided to remain flexible enough to go where we can make a contribution.

#### —What are your specific strengths in technology?

Suzuki First is our high level of steel tube manufacturing technology, as well as processing technologies, such as rolling and plating. The Company holds the top domestic market share for welded steel tubes and is capable of

# Maruichi Steel Tube Group: Overseas Sales Ratio



# Fiscal 2022 results and fiscal 2023 forecasts

In fiscal 2022, we posted a year-on-year increase in net sales thanks to product price increases in each geographic segment.							
						(Millions of yen)	
		FY2022 Results			FY2023 Forecasts		
	1st-half	2nd-half	Full-year	1st-half	2nd-half	Full-year	
Net sales	138,399	135,017	273,416	137,000	136,500	273,500	
Operating profit	18,412	11,607	30,019	17,400	13,100	30,500	
Ordinary profit	20,874	13,542	34,416	19,200	13,800	33,000	
Profit attributable to owners of parent	13,946	10,218	24,164	12,800	9,700	22,500	
ROS (Operating profit margin)	11.0%			11.2%			
ROE (Return on equity)	7.9%			7.0%			

meeting a wide variety of needs, including those for steel tubes for building structures and tubes for mechanical structures, piping, road signs, and streetlights. In 2020, we acquired the former Kobelco Steel Tube Co., Ltd. and renamed it Maruichi Stainless Tube Co., Ltd. Stainless steel tubes have excellent corrosion resistance and strength, and processing them into seamless tubes further increases smoothness and reduces various kinds of energy losses. These tubes are also used in hydrogen stations and other applications, which helps foster a sustainable society. Moreover, our stainless steel seamless tubes are used in the semiconductor field, a future growth area.

Yoshimura By combining plain steel and stainless steel, as well as welded steel tubes and seamless steel tubes, we can generate greater technology-related synergies and create new applications and new demand.

## Focus on return on equity (ROE) and shareholder returns

#### —How do you see fiscal 2023 shaping up in comparison with fiscal 2022?

Yoshimura Material prices have fluctuated significantly since 2021, but we were able to pass on costs to our product prices, resulting in a 21.9% year-on-year increase in net sales in fiscal 2022. Although we achieved record-high consolidated net sales, our overseas subsidiaries were significantly affected by coil price fluctuations and posted profit declines as a result. Therefore, we reported an increase in consolidated net sales and a decline in operating profit. As for fiscal 2023, we are concerned about a decline in demand in Japan, so we will work hard to maintain prices and secure profits.

# Status of shareholder returns

					(Millions of yen)
	Annual dividends	Share buybacks: Number of shares/ amount	Profit (Non-consolidated)	Dividend payout ratio (Non-consolidated)	ROE (Consolidated)
FY2022 Results	(109.50) 8,738	360,000 shares 1,000	18,626	46.8%	7.9%
FY2023 Forecasts	(110.00) 8,778		_	_	7.0%

Dividends per share in parentheses (unit: ¥) and dividends from surplus will be changed to consolidated basis from fiscal 2023.

On a consolidated basis, we aim to increase net sales and operating profit in fiscal 2023.

**Suzuki** Overseas, we are seeing changes in the U.S. market, where product prices have been declining. Nevertheless, I believe we can achieve better numbers in fiscal 2023 than in the previous year. To do this, we need to bolster areas where progress is slow under our medium-term business plan. For example, we will provide guidance to Maruichi Sun Steel Joint Stock Company (SUNSCO), our Group company in Vietnam, so that it can stand on its own.

# —What financial indicators do you regard as important for sustainable growth?

Yoshimura Our stock price is a good barometer of growth. To this end, we are committed to improving ROE (return on equity). At the same time, we will focus on lowering the cost of capital through information disclosure and appropriate engagement with investors.

-Please describe your policy on shareholder returns.

Yoshimura Basically, we believe that the best way to provide shareholder returns is through dividends, and for this reason we paid record-high dividends in fiscal 2022. We plan to reward our shareholders by continuing to pay high dividends from our earnings. In this sense, we will continue our focus on earning money.

# Strengthen environmental contribution and promote diversity on the road to 2030

—You will launch your Seventh Medium-term Business Plan in fiscal 2023. What is your mediumto long-term outlook?

Suzuki To date, we have formulated medium-term plans every three years. To become a 100-year-old company,

however, we should first look ahead to where we want to be in 2030 and position our three-year plans within that context.

# —What initiatives will you pursue as you approach 2030?

**Suzuki** One is to create an organization in which a diverse range of people can excel. With Japan's declining birthrate and globalization, our Company cannot survive unless it has female and overseas personnel playing active roles. Another is to create strategies to achieve carbon neutrality.

First of all, stainless steel tubes will be the key to achieving carbon neutrality. With this in mind, we will leverage our flexibility to expand our focus to stainless steel in addition to our original business of ordinary steel. We also need to seek raw materials with lower carbon emissions. One way to reduce CO<sub>2</sub> emissions is to use electric-furnace steel. In any case, we will continue to anticipate and prepare for changes.

# --Please tell us about specific efforts to expand your operations in stainless steel.

Suzuki In Japan, we are working to increase production capacity at the semiconductor steel tube plant of Maruichi Stainless Tube Co., Ltd., in Shimonoseki. We are currently analyzing various factors with a view toward upgrading our seamless stainless steel tube facilities. Overseas, we will focus on our semiconductor steel tube plant in Texas, United States, which is scheduled for completion in March 2024. We will dispatch the most suitable personnel from Japan to train employees at the new plant. By going overseas, Maruichi Stainless Tube will have to undergo various changes. However, we expect to grow significantly, and these investments are in part our commitment to growth.

#### —In March 2023, you established the Sustainability Committee, which is chaired by President Yoshimura.

Yoshimura That's correct. All managers of every subsidiary and factory meet semiannually to discuss the Group's path to carbon neutrality, fuel conversion, and ways to reduce environmental pollutants. We will aggressively invest capital in these areas to reduce greenhouse gas emissions throughout the supply chain.

# Aiming to be a "vibrant centurion" that grows together with customers

-Please tell us about your specific efforts to promote diversity and build comfortable workplaces.

**Suzuki** In March 2024, we will introduce a next-generation tube-making machine at our Nagoya Plant that uses digital technology to save labor. Our aim is to update machines to make them easier for women to operate while also working to save labor.

**Yoshimura** By the end of the Sixth Medium-Term Business Plan, we expect to make capital investments totaling ¥16.8 billion. The plan includes the installation of air conditioning in the Nagoya Plant because internal temperatures can rise to nearly 40°C in the summer. We are now installing air conditioners on a trial basis, starting with the Tokyo Plant, to see how they improve worker comfort. We also conducted our first engagement survey in April 2023. Our plan is to increase employee engagement, keep turnover low, and recruit the best talent.

**Suzuki** To promote the exchange of human resources within the Group, we started an initiative to invite overseas employees to Japan. Right now, we are looking to gather

# Status of Maruichi Stainless Tube Texas (MST-X), scheduled to start operation in 2024

Maruichi Stainless Tube Texas (MST-X) was newly established in August 2022 as a BA tube manufacturing subsidiary for semiconductor manufacturing equipment. The plant building is currently under construction

and is scheduled to start operation around April 2024. When completed, it will have a production capacity of approximately 90,000 BA tubes per year.



around 800 employees from local domestic bases and overseas in Osaka to receive training and visit Expo 2025 Osaka, Kansai, Japan.

Yoshimura I mentioned earlier that we aim to be a company that lasts for 100 years, but I think it is also important to be a "vibrant centurion." Being "vibrant" means contributing to society while generating profits, transcending national borders, and making people around the world think that Maruichi is indispensable and happy that Maruichi exists. To this end, we will continue listening to and working with our diverse employees while continuously promoting diversity across the Group.

**Suzuki** I am also the chairman of the Board of Directors. In this role, I will engage in discussions, including with Outside Directors, on how we should proceed to become a company where young people, women, and foreign nationals can all continue growing and developing together.



# **Our Businesses**

We will target further growth in the global market by expanding our business areas and our stainless steel tube business.

> Wataru Morita Director, Vice President Managing Officer in charge of Sales, Purchasing, Corporate Planning, IR and Secretary dept.



#### Deploy Our Technologies and Knowledge to Address Global Issues in Times of Change

In fiscal 2022, the domestic and international economies experienced significant inflation due to soaring raw material and energy prices and the weakening of the yen. Meanwhile, the world continues to undergo change. In Japan, we expect market growth to slow down due to the declining birthrate and aging population. Therefore, we must create more opportunities for growth in Asia and other overseas markets. Under our philosophy of "contributing to society by supplying superior products," we have positioned the entire world as our future target market. With this in mind, we will enhance our products and technologies to resolve social issues and expand our businesses.

There are two major ways of achieving this. The first is to expand our business coverage in the geographic sense. Here, we will make up-front investments in growing countries and regions to broaden our businesses while applying our technology to improve people's lives and infrastructure. The second is to foster sustainability. To this end, we will help realize a recyclingoriented society by considering the use of green steel, which helps mitigate climate change, and using our steel tubes, which excel in corrosion resistance, temperature resistance, strength, and inner surface processing accuracy, for transporting hydrogen, ammonia, and the like.

To achieve these goals, we must be an innovative organization. Therefore, we will strengthen the development of human resources who can act on their own and create an organization rich in diversity and acceptance. In product development, we will listen more closely to customers and pursue a market-driven approach to develop products that our customers demand, thereby enhancing the strength of our brand.

#### Stabilizing Our Businesses Is a Short-Term Challenge Where Stainless Steel Can Play a Major Role

In considering our growth strategy, we see a number of risks, such as the declining domestic population, shrinking markets, and falling crude steel production, but I regard the situation as more of an opportunity. We have numerous production and

sales bases throughout Japan, and even if there is a shortage of logistics personnel, we can deliver from a production base near the place of demand in a short time and at low cost. We will leverage these strengths to expand our domestic market share while promoting on-site automation and labor savings to increase earnings.

We have also been aiming to expand our overseas business. We established our first overseas operation around 15 years ago and now have bases in Vietnam, China, India, and the United States. In the United States, we have a manufacturing system in place and production volume is rising, so we look forward to stable income in that nation. In Southeast Asia and India, we anticipate growth in markets related to social infrastructure as a result of population growth.

Stainless steel tubes are an essential component of our growth strategy, and our acquisition of Maruichi Stainless Steel Tube Co., Ltd. in 2020 enabled us to enter the new field of semiconductors. We maintain a high share of the market for steel tube for semiconductor fabrication, and we also look forward to strong growth in demand in fields related to decarbonization, such as seamless stainless steel tubes for hydrogen stations.

#### Building a Backup System for Our Operational Bases and Creating an Open Corporate Culture

To implement our global growth strategy at our domestic and overseas locations, we must create an environment where a diversity of workers can thrive. To leverage a diverse workforce, it is important to delegate. When I joined Maruichi Steel Tube as a career hire and served as president of the U.S. subsidiary, I assigned a local female manager to handle human resources and general affairs of the company, which became more and more free and open-minded as a consequence. Delegating duties in this way gives the female manager a sense of responsibility, activates her individuality, and allows the team to quickly correct any mistakes that someone may make. Japanese people tend to have difficulty with this rational approach, but I will adopt it to create a more open corporate culture and develop human resources who can be immediately effective.

#### Welded Steel Tube Business

We manufacture steel tubes for a wide range of applications. In addition to structural steel tubes for construction (our mainstay products), our products include column materials and scaffolding tubes, steel tubes for automobiles and motorcycles, agricultural steel tubes for greenhouses, and electrical conduit tubes and accessories. As a leading tube manufacturer, we smoothly deliver products to customers from our nationwide manufacturing and sales bases.









Electrical Conduits and Accessories

#### Stainless Steel Tube Business

Promote strategic investments, including those in a new plant in Texas, in anticipation of growing markets for stainless steel and seamless steel tubes

> Yasutsugu Hayama Maruichi Stainless Tube Co., Ltd. Managing Director (in charge of Sales, R&D, and MST-X)

Stainless steel seamless tubes are used for piping, heat exchangers, boilers, and other applications because of their excellent resistance to pressure, heat, and corrosion. The global market size is 580,000 tons (as of 2022), and we have the 13th-largest market share (approximately 2%).

In recent years, society as a whole has been working to achieve carbon neutrality, a trend highlighting the urgent need to switch from fossil fuels to alternative energy sources such as hydrogen and ammonia. Stainless steel seamless tubes, which have excellent resistance to pressure and low temperatures, are also used for transporting hydrogen, and their applications are expanding.

Among stainless steel seamless tubes, we are focusing on BA precision narrow tubes. These tubes are used mainly in automotive, and oil and gas applications, but in recent years they have been used more and more in semiconductor-related applications. We excel in this field, and our share of the total BA precision fine tube market in fiscal 2022 was 7%, ranking us second in the world.

As we originally manufactured high-quality products for nuclear power plants, we possess exceptional processing technology and quality control capabilities that enable us to supply products of varying dimensions, from small to large diameters. Since joining the Maruichi Steel Tube Group in 2020, we have been able to accelerate our management speed and make aggressive capital investments.

We are confident that demand for semiconductors will further increase as digital technology innovation accelerates, and we will take advantage of our strengths to answer a wide variety of needs. To meet strong demand in North America, we are constructing a plant for manufacturing semiconductor-use BA tubes in Texas, United States, with completion scheduled for March 2024. When the plant becomes operational, our BA precision fine tube production capacity (including Japan) will be 340,000 units per month, which will raise our global market share from 7% to 14% (by fiscal 2026).

We will continue expanding our product lineup while strengthening our domestic and overseas sales structures. Surface-Treated Steel Sheet Business

Highlighting our uniqueness in a severely competitive environment: Strengthening our position in Asia

#### President of Maruichi Sun Steel Joint Stock Company (SUNSCO)

In 2006, Maruichi Steel Tube invested in SUNSCO (now Maruichi Sun Steel Joint Stock Company) in Vietnam to accelerate business development overseas and solidify its position as a leading steel tube manufacturer in Japan and abroad. The Vietnamese economy is recovering well from COVID-19 and is expected to continue growing rapidly, having recorded a real GDP growth rate of 8.0% in 2022.

In the steel sheet business, which currently accounts for 80% of our sales, many manufacturers in Vietnam produce hot-dip 55% aluminum-zinc alloy coated steel sheets (including hot-dip

#### Main Products

These are mainly used as roofing and wall materials for factories and warehouses.

• Hot-dip 55% aluminum-zinc alloy coated steel sheets • Colored steel sheet

#### **Special Products Business**

# We design and manufacture streetlights and signposts that are often seen in urban areas under the name "Maruichi Poles."

#### Main Products

The main components of these poles are steel tubes manufactured by our Company, which are then plastic-formed using taper and the like. We use various molding and coating processes for the final product according to the application.

• Streetlights, signposts, road sign poles • Highway ETC gantries, etc.



Precision tubes and instrumentation tubes

Main Products



stations and coiled tubes with minimal welding points to help address environmental issues.

The technology behind our precision fine tubes and instrumentation tubes was originally based on technology used in stainless steel cladding tubes at Japan's Monju Nuclear Power Plant and other facilities. These tubes, which need to be high quality, now enjoy increasing sales for use in semiconductor fabrication and medical and instrumentation piping. We also provide tubes for hydrogen



Hydrogen gas station (courtesy of Iwatani Corporation)



Masaru Nakahori Executive Officer

galvanized steel sheets) and colored steel sheets, which are our main products, but the market is becoming increasingly competitive every year. We are the sole 100% Japanese-owned surfacetreated steel sheet manufacturer in Vietnam. To survive against the fierce competition and achieve higher profitability and sustainable growth, we must differentiate our Company and establish a lean management structure. We will also continue working to further improve processing technology and strengthen our climate change responses and sales structure.



ETC gantries

# Management Members



#### Directors

Representative Director, Chairman and CEO Hiroyuki Suzuki

Representative Director, President and COO Yoshinori Yoshimura

Director, Vice President Managing Officer Wataru Morita

Director, Executive Managing Officer Minoru Kadono Outside Director Kenjiro Nakano

Outside Director Kenichiro Ushino

Outside Director Yuka Fujioka

Outside Director Koichi Tsuji Kenichiro Ushino Yuki Uchiyama Takehiko Terao Koichi Tsuji Masuo Okumura Ryuta Uozumi Hinoru Kadono Hiroyuki Suzuki Yuka Fujioka Kenjiro Nakano Yoshinori Yoshimura Wataru Morita

#### Auditors (Audit & Supervisory Board Members)

Auditor (Full-time) Takehiko Terao Outside Auditor Masuo Okumura Outside Auditor Ryuta Uozumi Outside Auditor Yuki Uchiyama

## Skill Matrix of the Board of Directors

#### Directors

Name	Job Title	Corporate Management	International Experience	Manufacturing, Engineering, Development	Marketing, Sales	Finance, Accounting	Legal Affairs, Compliance, Risk Management	Public Administration, Public Policy	HR, HR Development	Sustainability, ESG
Hiroyuki Suzuki	Representative Director, Chairman and CEO	•	•	•	٠	•	•	•		•
Yoshinori Yoshimura	Representative Director, President and COO	•		•			•		•	•
Wataru Morita	Director, Vice President Managing Officer in charge of Sales, Purchasing, Corporate Planning, IR and Secretary Dept.	•	•	•	•					
Minoru Kadono	Director, Executive Managing Officer in charge of Manufacturing and Engineering	•		•				•		•
Kenjiro Nakano	Outside Director									
Specialized in Corporate	Management, Financing	•	•			•		•		•
Kenichiro Ushino	Outside Director									
	Management, Steel Industry		•		•		•		•	
Yuka Fujioka	Outside Director									
Specialized in Corporate International Relations		•	•					•		
Koichi Tsuji	Outside Director									
Certified Accountant, Specialized in Corporate		•	•			•			•	•

#### Auditors (Audit & Supervisory Board members)

Name	Job Title	Corporate Management	International Experience	Manufacturing, Engineering, Development	Marketing, Sales	Finance, Accounting	Legal Affairs, Compliance, Risk Management	Public Administration, Public Policy	HR, HR Development	Sustainability, ESG
Takehiko Terao	Auditor (Full-time)					•	•		•	
Masuo Okumura	Outside Auditor									
Specialized in Public A Organizational Opera	Affairs, tions, and Governance	•	•				•	•	•	
Ryuta Uozumi	Outside Auditor									
Certified Accountant, Specialized in Environ		•				•				•
Yuki Uchiyama	Outside Auditor									
Attorney, Specialized	in Human Rights and Labor	-	•							

# **Corporate Governance**

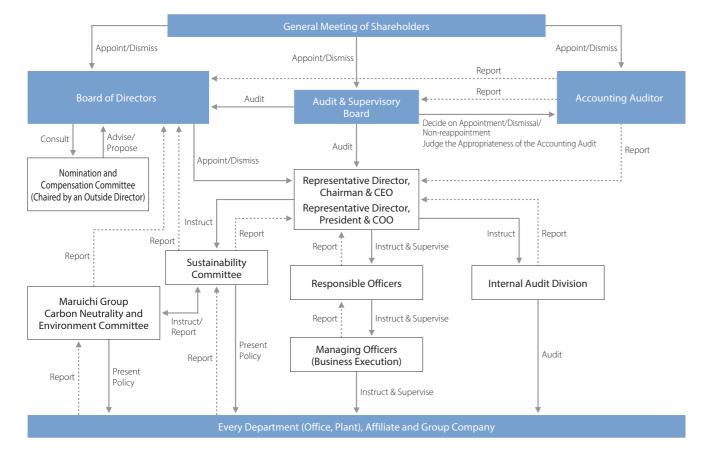
#### **Basic Approach to Corporate Governance**

As stated in the Maruichi Steel Tube Group Management Philosophy, "Our mission is to contribute to society by supplying superior products and earning the trust of our customers." Under this philosophy, we strive to enhance corporate value by developing continuously together with our shareholders, customers, employees, business partners, and local communities.

Led by the Board of Directors, we respect the rights of shareholders and strive to ensure fairness and transparency in

management while fulfilling our fiduciary responsibility and accountability to shareholders. To realize our management vision, we position corporate governance as an important management priority and strive to strengthen our decision-making and supervisory functions in a timely and appropriate manner. Going forward, we will work continuously to ensure the best possible corporate governance by enhancing corporate value over the medium to long term and maintaining sound management.

#### Governance Structure



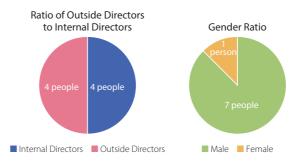
#### **Board of Directors**

The Board of Directors consists of Internal Directors with expertise in production, sales, and administration, as well as Outside Directors with a wealth of management experience and deep insights. The number of members is limited to 10 to ensure the most effective and efficient performance of Board functions while maintaining diversity in terms of gender and nationality. Currently, the Board has eight members (one of whom is female), including four Outside Directors. In accordance with the Board of Directors Regulations and the Summary of Items to Be

Discussed at Board Meetings, the Board makes resolutions on important management and labor policies, which are matters stipulated by law or the Articles of Incorporation, as well as other important matters concerning the execution of business. We also formulated table of authority approval criteria that clearly defines the scope of delegation to management. In addition, we established a Sustainability Committee to ensure that operations are being carried out in accordance with our management strategy and medium-term management plan, and we also established an appropriate risk management system.

To further improve the soundness and transparency of management, we have appointed independent individuals with extensive careers and high-level insights as Outside Directors. We currently have four Outside Directors and four Internal Directors. Once a year, the Board of Directors analyzes and evaluates its overall effectiveness based on each Director's self-evaluation of his or her performance and discloses a summary of the results.

#### Composition Ratio of the Board of Directors



#### Board of Directors' Effectiveness Evaluation

For the fiscal 2022 evaluation, we conducted a questionnaire-based survey of all Directors and Audit & Supervisory Board members in April 2023 regarding the Board's operation, composition, activities, and so forth, as well as the Board as a whole. The results of the survey showed that each Director was given the opportunity to freely express his or her opinions, leading to more active discussions, and that the overall evaluation has improved. In other words, the Board of Directors was generally deemed to be functioning effectively.

With regard to succession planning, the Nomination and Compensation Committee comprehensively evaluates every person's character, career, performance, achievements, and qualities and deliberates and monitors the succession plan from a mediumto long-term perspective. We also provide our employees with the knowledge and skills required for management, such as decisionmaking theory, competitive strategy, and finance, by having them attend seminars held by outside organizations.

#### Audit & Supervisory Board

The Audit & Supervisory Board has four Auditors, three of whom are Outside Auditors, thereby maintaining a high degree of independence.

The Audit & Supervisory Board is an independent body, and its members attend and express their opinions at meetings of the Board of Directors. Its roles and responsibilities include auditing the execution of duties by Directors and Executive Officers, appointing and dismissing the Outside Accounting Auditor, and exercising authority regarding audit fees. It also works with Outside Directors to ensure that they are not affected by their independence and that their ability to gather information is strengthened

#### Attendance at Meetings (The Board of Directors/FY2022)

Hiroyuki Suzuki	Representative Director, Chairman and CEO	100% (16/16 times)
Yoshinori Yoshimura	Representative Director, President and COO	100% (16/16 times)
Minoru Kadono	Director, Executive Managing Officer in charge of Manufacturing and Engineering	100% (16/16 times)
Wataru Morita	Director, Senior Managing Officer in charge of Corporate Planning and Secretary Dept.	100% (11/11 times)
Kenjiro Nakano	Outside Director	93% (15/16 times)
Kenichiro Ushino	Outside Director	100% (16/16 times)
Yuka Fujioka	Outside Director	93% (15/16 times)

#### Succession Planning

#### **Executive Training**

To address globalization of management and provide an extensive bird's-eye view of the Company, we hold annual Director Workshops for Directors, Executives, and managers of affiliated companies. These workshops enable participants to share the current status and future direction of each Group company and focus on establishing management strategies that are locally adapted and globally consistent.

#### Attendance at Meetings (The Audit & Supervisory Board/FY2022)

Takehiko Terao	Auditor (Full-time)	100% (15/15 times)
Masuo Okumura	Outside Auditor	100% (15/15 times)
Ryuta Uozumi	Outside Auditor	100% (15/15 times)
Yuki Uchiyama	Outside Auditor	100% (15/15 times)

#### Nomination and Compensation Committee

The Nomination and Compensation Committee consists of two Representative Directors and four Outside Directors and is chaired by an Outside Director. The Company's policy for nominating candidates for Directors is to consider people with a wealth of experience, deep insights, and high-level expertise appropriate for Directors in charge of management, after comprehensive consideration of their past performance. The Representative Directors select candidates after hearing the opinions of the Nomination and Compensation Committee, then the Board of Directors deliberates and considers the candidates before submitting their names to the General Meeting of Shareholders. The Nomination and Compensation Committee also reviews and determines the compensation of Directors.

#### **Executive Compensation**

The Board of Directors decides the Company's policy on determining the amount of compensation for Directors and the method of calculation thereof, as well as individual compensation amounts. For individual Director compensation, the Board of Directors consults with the Nomination and Compensation Committee, which consists of independent Outside Directors and Representative Directors. The committee then deliberates and provides advice and recommendations to the Board of Directors. The chairman of the Board of Directors respects the advice and recommendations of the Nomination and Compensation Committee to the maximum extent possible and determines the total amount of compensation within the range approved by the General Meeting of Shareholders.

Under the above policy, compensation paid to Directors consists of fixed compensation (basic compensation and compensation for granting stock with a restriction on transfer) and performance-linked compensation (bonuses and performancelinked stock compensation with transfer restrictions based on achievement of performance targets during a certain performance evaluation period). Outside Directors receive basic compensation only.

#### Total Amount of Remuneration for Directors and Audit & Supervisory Board Members in Fiscal 2022

			Number of				
Officer Classification	Total Amount of Compensation (¥ million)	Basic Compensation	Bonus	Long-term Incentive Compensation	Stock Compensation with Transfer Restriction	Stock Compensation Linked to Performance	Applicable Executives (persons)
Directors (including Outside Directors)	351	158	93	22	38	38	8
Outside Directors	30	30	_	_	_	_	3
Audit & Supervisory Board Members (including Outside Audit & Supervisory Board Members)	30	30	_	_	_	_	4
Outside Audit & Supervisory Board Members	18	18	_	_	_	_	3

1. Figures are rounded down to the nearest million yen.

2. Figures for restricted stock compensation and performance-linked stock compensation are expensed in each fiscal year for accounting purposes.

#### Internal Control/Internal Audits

The Internal Audit Office has three members. As an independent body reporting directly to the Representative Directors, it conducts audits to enhance the adequacy and effectiveness of internal controls in the Maruichi Steel Tube Group through objective assurance and consulting activities. The Internal Audit Office communicates and coordinates with Audit & Supervisory Board members and/or the Accounting Auditor as needed to conduct audits efficiently and exchange audit information.

#### Accounting Audits

We retained KPMG AZSA LLC to perform the audit, which was conducted by a designated limited liability executive officer and several assistants of KPMG AZSA. Recognizing that the Accounting Auditor has a responsibility to shareholders and other investors, we strive to ensure appropriate audits in cooperation with the

#### Risk Management and Compliance

As a company, we must recognize and identify our risks, which are becoming increasingly diverse and complex. With this in mind, we established a Sustainability Committee to comprehensively and centrally manage Companywide risks, including those of domestic and overseas Group companies.

The Sustainability Committee places top priority on monitoring the status of compliance with laws, regulations, and the Articles of Incorporation, as well as employee education. It also produces and updates compliance manuals and corporate

### Message from Outside Director

I strive to create an atmosphere that encourages the free exchange of opinions and build an organization willing to take sound risks.

I became an Audit & Supervisory Board member of Maruichi Steel Tube in 2008 and have served as an Outside Director since 2013.

The Board of Directors has changed over the past 10 years and is now a forum where people can express their opinions more freely than ever. I have also taken the initiative in speaking up, which I attribute to Chairman Suzuki's efforts to create an atmosphere of active discussion by ensuring that all Board members are given the opportunity to speak up.

Outside Directors come from a variety of backgrounds and include people with experience in corporate management. Needless to say, we also have a diversity of stakeholders, including institutional investors, general investors, employees, and business partners. In this context, the role of Outside Directors is to ensure from an external perspective that Accounting Department, Internal Audit Office, and other relevant departments, as well as the Audit & Supervisory Board. That Board develops criteria for evaluating and confirms that the Accounting Auditor is independent and professional.

ethics handbooks and conducts related in-house training. In addition, we established compliance consultation and women-only hotlines, both inside and outside the Company, where all Group employees and other parties involved in the Group's business can directly report matters that may violate laws, regulations, the Articles of Incorporation, and the like. We also guarantee the confidentiality of whistle-blowers who contact these hotlines.



Kenjiro Nakano Outside Director

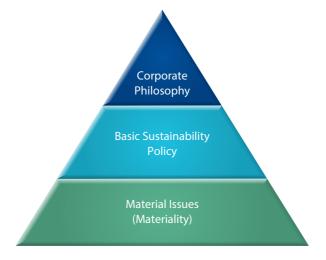
management is appropriately addressing the needs of stakeholders in a balanced manner. At Board of Directors' meetings, diverse opinions are exchanged from various viewpoints in the course of executive decision making. I believe the Board is effectively fulfilling its essential functions.

The Board of Directors is also responsible for identifying risks. In this respect, Maruichi Steel Tube is robust and makes solid business decisions, but I believe it could take a few more risks and expand the scope of its business. The acquisition of Maruichi Stainless Tube in 2020 is a very successful example. In the same way, I would like to see the Company expand into new genres related to its current businesses. I also believe that ensuring diversity of human resources is an issue, especially in Japan, and encourage mid-career recruitment to attract such resources.

# Sustainability Management

The Maruichi Steel Tube Group is committed to maintaining and developing relationships of trust with all stakeholders based on the spirit of "respect for humanity" in its corporate philosophy. To this end, we formulated basic policies according to the "seven key principles" and "seven core subjects" of the ISO 26000 international standard.

For each item in the policy, we identify material issues (materiality) that we consider important in light of overall social issues and promote initiatives to resolve these issues.



# Sustainability Promotion System

Recognizing that risk and opportunity are inextricably linked, we established the following committees to comprehensively understand and identify management-related risks from the perspective of ESG (environment, social, governance), evaluate and manage those risks, and formulate, verify, and implement countermeasures.

#### Sustainability Committee

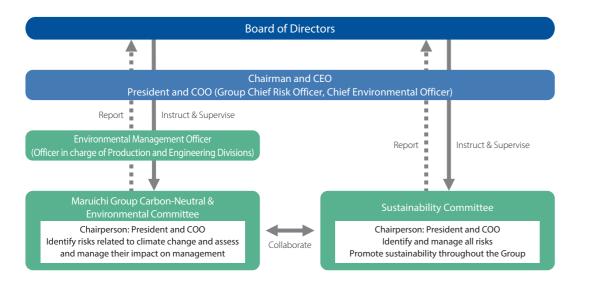
Purpose	Groupwide risk management
Mission	The mission of the committee is to identify and evaluate risks surrounding the Company, comprehensively
	discuss strategies to deal with such risks, and submit reports to the Board of Directors.
	The Board of Directors monitors Groupwide risk management based on such reports.
Members	Core members: President (chairperson), responsible executive officers, environment/safety officers
	Members: Core members + Group company managers
N 4 +	2 times to ser

Meeting frequency 2 times/year

#### Maruichi Group Carbon-Neutral & Environmental Committee

The mission of the committee is to address various environmental issues, including compliance with laws and regulations related to climate change. The committee consists of environmental managers at each Group company, with the President serving as chairperson.

In principle, the committee meets once a year to discuss global warming prevention measures, water security measures, biodiversity conservation, pollution control, chemical substance management, waste reduction, and other environmental matters.



# Basic Sustainability Policy

The Group shall ensure fairness and transp accountability to shareholders (spearheade decision-making and supervisory functions
The Group shall supply safe, high-quality pr appropriately on its products to ensure, ma
The Group shall engage in business transact and evaluation of the transaction details in accept bribes, shall have no relations with a
The Group shall foster the development of recyclable steel. It shall also prevent environ activities as a member of society.
The Group shall protect the human rights or situations, regardless of gender, nationality conduct purchasing activities for entities th
Following its philosophy of "respect for hu diverse employees can equally engage in d development of all employees' abilities and manner, both physically and mentally.
The Group shall aim to develop and grow to To this end, it shall pursue business sustain activities, expanding employment opportun reduce its environmental and social impact

#### ▶ Please see the following for more details. https://www.maruichikokan.co.jp/en/csr/idea.html

## Material Issues

The Group has identified material issues that it must address from the perspectives of its business foundation and environmental and social impacts.

Basic Sustainability Policy	Category	Materiality (Material Issues)	Relevant SDGs	Introduction Page
		Promoting diversity and inclusion		
		Personnel and evaluation system and education system reforms	3 RODD HEALTH 4 COLLETY 5 CONTRACT	
Human Rights	Human Resources and	Recruitment policy	-w• 🔰 🥰	P31-34
Labor Practices	Work Styles	Occupational health and safety	8 ECENTIMER AND 10 REDUCES	F51-54
		Improving operational efficiency and productivity		
		Protecting human rights		
		Protecting the global environment	6 CLEANMARER 7 OFFICIALE AND 12 DESPONSIBLE CONSIDERATION AND PROCESSION AND PROCEEDED	
Environment	Environmental Considerations	Shaping a recycling-oriented society	<b>CO</b> 🔅 🔽	P27–30
		Protecting biodiversity	13 CLINATE 14 HELEN MATER 15 OF LAND	
		Transitioning to environmentally friendly products	🐼 🕱 🖆	
		Ensuring fairness and transparency of management		
Corporate Governance	C	Ensuring prompt and precise decision making and supervision	4 ENGLATION 16 PARE JUSTICE AND STREAMS INSTITUTIONS	P21-24
Fair Business Practices	Governance	Strengthening internal controls		PZ 1–Z4
		Maintaining and updating BCPs		
		Sponsoring and supporting cultural activities	3 RODDINEAURN 4 EXAMPLE 15 UNE LAND	
Community Involvement and Development	Social Contribution Activities	Promoting sports activities		P34
		Contributing to local communities	16 PEARE JUSTICE 17 PARTNERSEPS	
		Contributing to the global community		

parency in management, fulfill its fiduciary responsibility and ed by the Board of Directors), and at the same time strengthen its s in a timely and accurate manner.

products that meet the needs of its customers and provide information aintain, and improve the satisfaction of all customers.

actions, whether for products or services, based on fair comparison n the spirit of sincerity and under due process. The Group shall not n antisocial forces, and shall not engage in corruption in any form.

f a recycling-oriented society by providing products made of highly onmental pollution of the air, water, soil, etc., in its production

of all stakeholders, including those in socially vulnerable or crisis ty, or other personal attributes. It shall not provide products or that infringe on human rights.

umanity," the Group shall build a company full of dreams where decent work and entrust their lives. It shall also promote the d create an environment where they can work in a safe and healthy

v together with various countries and local communities. inability by helping realize an affluent society through its business unities, and redistributing profits by paying taxes, while taking care to cts.

# **Environmental Initiatives**

In line with our Environmental Policy\*, we have identified four environmentrelated material issues: protecting the global environment, shaping a recyclingoriented society, protecting biodiversity, and transitioning to environmentally friendly products.

We use iron and stainless steel as materials to manufacture steel tubes. These are fundamental materials for all industries and have significant advantages over other materials in terms of high economic efficiency, high processability, and low environmental impact.

> Minoru Kadono Director, Executive Managing Officer in charge of Manufacturing and Engineering Depts.



# Steel and Stainless Steel Contribute to a Recycling-oriented Society

Iron and stainless steel used in various items, such as automobiles and buildings, are recycled many times after being collected. By effectively utilizing this sustainable resource, we aim to realize a recycling-oriented society.

#### Challenge of Achieving Carbon Neutrality

The entire Group has been working actively to reduce CO<sub>2</sub> emissions. To promote renewable energy, we have been installing and operating solar power generation facilities since 2013. Currently, we have solar panels (mega solar panels) installed at seven plants in Japan to generate electricity.

In 2020, the government declared that Japan will become carbon neutral by 2050, and we endorse this declaration. We have created a road map for each major fiscal year with the goal of achieving a 46% reduction (compared with that of fiscal 2013) in Scope 1+2 emissions for the Group in Japan by fiscal 2030. We will also promote similar activities at overseas Group companies.

In our business, where we purchase coil as a raw material and process it into steel tubes, most of our Scope 3 emissions come from purchased materials. Our Scope 3 emissions are higher than those of Scope 1 and 2, and reducing such emissions is one of our most important issues.

To help shape a recycling-oriented society, we work actively to reduce and recycle waste generated by our factories. To effectively deploy water used in our factories, we are studying recycling methods and efficient use of water resources. In product development, we focus on developing eco-friendly products that reduce our environmental impact.

Stainless steel tubes will undoubtedly play a major role in realizing a carbon-neutral society and a hydrogen-oriented society. We will help create a new society by expanding production of stainless steel tubes in the future.

In addition, we endorse the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) and will strive to disclose climate-change information based on those recommendations. We have also been responding to CDP guestionnaires since fiscal 2021. In fiscal 2022, we

received a B score for climate change and a C score for water security.

#### **Environmental Management System**

To promote environmental initiatives, we established the Maruichi Group Carbon Neutral & Environmental Committee, with the President appointed the Chief Environmental Officer (see details on page 25).

We also obtained ISO 14001 certification and established an environmental management system with requirements incorporated by the PDCA cycle.

#### Steel Tubes Useful to Society

Through our products, we are working to pass on a livable environment to the next generation. Steel tubes for scaffolding, which are around 25% lighter than conventional products, help reduce CO<sub>2</sub> emissions not only during production but also during transportation, thereby lowering the burden on construction site workers. In another effort to reduce our environmental impact, we are working to eliminate hexavalent chromium, which is used to provide corrosion resistance.

Under our basic philosophy of "coexistence and co-prosperity with Earth, nature, and humankind," we aim to serve as a conduit and a sustainable corporate group that strives to realize stable growth in harmony with the global environment.

\* Maruichi Steel Tube Group Environmental Policy https://www.maruichikokan.co.jp/en/csr/environment.html

# CO2 Emission Reduction Commitment

We have set a CO<sub>2</sub> emission reduction target (Scope 1+2) for the Maruichi Steel Tube Group in Japan for 2030.

46% reduction 2030 target (compared with fiscal 2013)

## Road map for CO<sub>2</sub> Emission Reduction

Until 2030, we will work to reduce CO2 emissions by stepping up energy-saving activities, converting to low-carbon energy sources, and utilizing renewable energy (installing solar power generation equipment for own use and introducing of electricity derived from renewable energy).

20.000 -

(t-CO<sub>2</sub>)

 $120\,000 -$ 

100.000 -

80,000 -

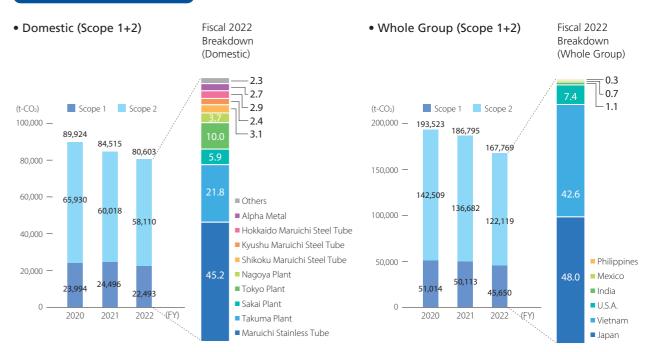
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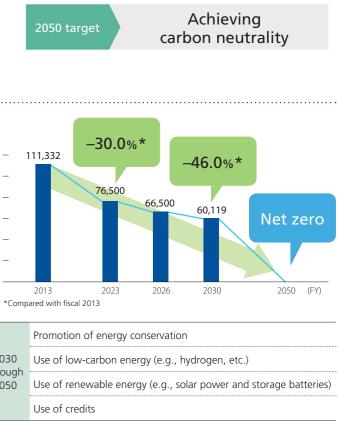
40.000 -

#### Main Initiatives for Reduction

	Promotion of energy conservation	
2023	Conversion to low-carbon energy (LPG $\rightarrow$ LNG)	20
hrough 2030	Use of electricity derived from renewable energy sources and carbon-neutral LNG	thro 20

## Actual CO<sub>2</sub> Emissions





#### For information on our TCFD-based disclosures (governance, strategy, risk management, indicators, and targets), please refer to our corporate website https://www.maruichikokan.co.jp/en/csr/tcfd/index.html

### CO<sub>2</sub> Emission Reduction Initiatives

### Plan to Install Solar Power for Private Use

In fiscal 2022, Maruichi Stainless Tube Co., Ltd. installed a solar power generation system on the roof of its head office, replacing part of the electricity required for our business activities with power derived from renewable energy sources. We are currently looking to introduce this system at other locations as well.

#### Replacement of Factory Equipment with Energy-efficient Equipment

When renewing facilities, we select and install equipment with high energy efficiency. For example, we installed super-efficient transformers that exceed the efficiency of top-runner transformers, as well as inverters for pumps and other equipment used at our plants.

#### Energy-efficient Ceiling Lights

We are actively adopting LEDs and other power-saving lighting. All ceiling lights will be replaced with energy-efficient ones by the end of fiscal 2023. We also plan to install energy-efficient lights in the warehouses of Maruichi Stainless Tube Co., Ltd., Alpha Metal Co., Ltd., and Maruichi Kohan Ltd. In addition, we will extend this initiative to cover the whole Group, not only production sites.

FY2019	FY2020	FY2021	FY2022	FY2023 (Plan)
259 lights	886 lights	452 lights	411 lights	369 lights

\* Since fiscal 2022, three domestic subsidiaries have joined this initiative

#### Compressor Air Reduction

For compressor air used in our production plants, we set a Companywide target of an original unit 3% reduction by fiscal 2022 (compared with that of fiscal 2019).

#### Use of Electricity Derived from Renewable Energy Sources

We are working to reduce Scope 2 emission by using electricity derived from renewable energy sources.

Reducing Scope 2 emission by using electricity derived from renewable energy sources

(Fiscal 2022 results)	(t-CO <sub>2</sub> )
Sakai Plant	3,524
Takuma Plant	5,141
Tokyo Office	10
KUMA (India)	1,350

## **Environmental Protection Initiatives**

## Replacing Company Vehicles with PHVs and EVs

At the Sakai Plant, we replaced work vehicles with EVs and installed a charging station inside the plant. By the end of fiscal 2023, we plan to do the same at the Tokyo Plant.



EV charging station installed at Sakai Plant

643

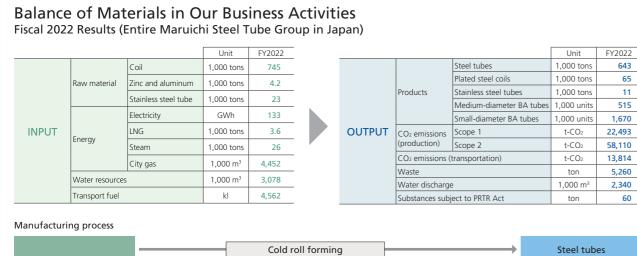
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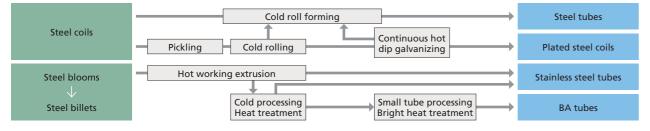
11

515

1,670

60





#### Waste Reduction Targets

To reduce CO<sub>2</sub> emissions from industrial waste disposal, we are targeting a 3% year-on-year reduction in the volume of industrial waste generated by our business activities. In fiscal 2022, we achieved our target with a 5.2% year-onyear reduction.

#### Effective Use of Water Resources

To use water resources more effectively, we circulate and reuse a portion of the water discharged from wastewater treatment facilities at the Sakai Plant and Takuma Plant, as well as water containing form oil used in tube-making machines.

#### Preserving Biodiversity

The salicornia plant (also known as "sea asparagus"), which thrives on tidal flats and salt pans, grows wild on the Takuma Plant site. We are working to protect this plant, which is

listed as a "Threatened II-Vulnerable" species in the Ministry of the Environment's Red Data Book.



#### Investments in Carbon-neutral Funds

In 2022, we invested in the Carbon Neutral Fund 1 Investment Limited Partnership, managed by Z Energy Co., Ltd. The fund has been selected as a model case study for the Ministry of the Environment's "Fiscal 2021 Green Finance Model

### External Evaluations and Third-party Assurances

#### **CDP** Ratings

In fiscal 2022, we responded to the CDP guestionnaire and received a B score for climate change and a C score for water security. We will continue proactively disclosing information about our environmental initiatives.

#### **EPD** Publication

Three Group companies in North America (MAC, MOST, and Leavitt) have obtained Environmental Product Declaration certification from U.S.-based UL Solutions for their round and square steel tubes.

#### Third-party Verification of CO<sub>2</sub> Emissions

To ensure the reliability and transparency of our emissionsrelated disclosure, we had the Japan Audit and Certification Organization for Environment and Quality (JACO) verify the Scope 1, 2, and part of Scope 3 CO<sub>2</sub> emissions of our domestic Group companies.

Creation Project" and targets renewable energy power generation projects using Japan's feed-in tariff system.

## Benefiting the Environment through Our Products

#### Maruichi Handy Pipe (STK700)

The use of high-tensile steel (700 N/mm<sup>2</sup>) reduces the weight of single-tube scaffolding by approximately 25% compared with conventional steel pipes. This helps reduce CO<sub>2</sub> emissions during production and transportation.

#### Chrome-free Product Line

We are rolling out chrome-free steel pipes for agricultural use (AL-Z55N) and steel pipes for conveyor rollers. These products contain zero hexavalent chromium, an environmentally hazardous substance, but offer corrosion resistance equivalent to pipes containing that substance.

#### Colored Products (Square Steel Tubes, C-shaped Steel)

These products are coated with JIS K 5674 (lead- and chrome-free rust-preventive paint type 2), which contains zero hexavalent chromium but offers corrosion resistance equivalent to products containing that substance, thus reducing the environmental impact.



#### **ISO** Certification Information

The Group has established an ISO 14001 environmental management system to ensure continuous improvement of its environmental management processes. We also obtained the following certifications and will renew them as necessary.

Registering Organization	Registration Number	Acquisition Date	Most Recent Renewal Date
Maruichi Steel Tube Ltd.	JSAE699	Aug. 8 (2003)	Aug. 8 (2021)
Maruichi Stainless Tube	E1714	Feb. 15	Feb. 15
Co., Ltd.		(2007)	(2022)
Alpha Metal Co., Ltd.	34767/	Apr. 29	Apr. 29
	B/0001/UK/En	(2009)	(2021)
Maruichi Sun Steel Joint Stock	VN10/00022	Feb. 2	Feb. 26
Company		(2010)	(2021)

\* Registered Group organizations include Hokkaido Maruichi Steel Tube Ltd. (Tomakomai Plant), Shikoku Maruichi Steel Tube Ltd. (Shikoku Plant, Tachibana Plant), and Kyushu Maruichi Steel Tube Ltd. (Kyushu Plant).

# **Social Initiatives**

Under our philosophy of "Respect for Humanity," we have sought to be a company that values all people. Rather than restructuring our operations according to business conditions, we have worked to improve wages while focusing on employee benefits (improvement of dormitories and company housing, support for asset building, happiness management, and others). This policy will remain unchanged.

In this section, we introduce some of the challenges we face and the status of our efforts for the future.

Senior Managing Officer in charge of Administration Dept. Manager of HR & General Affairs Dept.



# Diversity and Inclusion

To create corporate value sustainably in a society of significant change and uncertainty, we believe we need the following human resources.

- People from diverse backgrounds
- People with different genders, nationalities, cultures, and values

Gathering such people will provide the seeds of innovation. Therefore, we need to embrace them and develop an organization and corporate culture that serve as a medium or catalyst for their motivation.

#### Empowering Women

We actively incorporate women's perspectives, which have tended to be overlooked in the steel industry, traditionally a male-dominated sector. To build an environment that



#### Key Data on Employees (Fiscal 2022)

Our target is to increase the ratio of female managers to 5% by 2030.

	Total	Male	Female
Number of employees	593	540	53
(of which, managers)	(89)	(87)	(2)
Average salary	¥677 million	¥684 million	¥594 million
Average years of service	18.2	18.9	10.7

→ Other data on employees is presented in the Non-Financial Data section on pages 35–36. Data on employees is on a non-consolidated basis. discourages women from leaving the workforce and enables them to continuously demonstrate their abilities, we have established frameworks that address women's life events and provide training for their career development.

#### Personnel Interaction of Foreign Skilled Workers

We accept production engineers from overseas subsidiaries and help them acquire and improve their manufacturingrelated skills at our domestic plants. Once these technicians have acquired skills, which takes around three years, they are supposed to return to their home countries, and we expect them to become key members of local subsidiaries.

#### Measures Implemented

#### Renewal of Plant Facilities and Review of Workplace Environment

- Expansion and renovation of women's locker rooms and restrooms at each plant
- Installation of next-generation tube-making machines under way (application of AI to tube-making process, mechanization/ automation of heavy load conveyance, etc.)
- Japanese-language education for foreign skilled workers, support for qualification acquisition, etc.
- Installation of on-site air-conditioning system (under way) to address summer heat

#### Acceptance of Overseas Skilled Employees

We invite skilled employees from overseas subsidiaries to our plants in Japan to exchange human resources and technology among Group companies.

#### **Overseas Training**

We form cross-departmental teams of young and mid-career employees and help them develop a global perspective through visits to overseas manufacturing sites and local suppliers.

#### Encouraging Employees to Take Parental Leave

We launched a male parental leave system in October 2022, and 33.3% of male employees took parental leave in fiscal 2022.

# Personnel System and Education/Training System

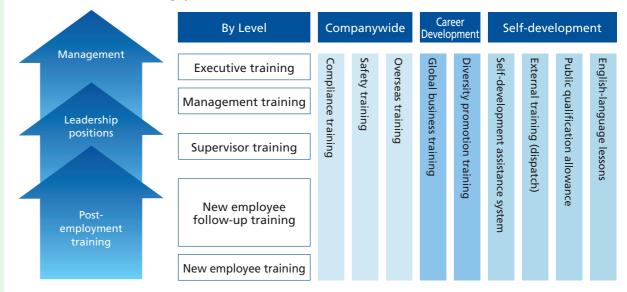
We have a fully unified wage system that does not discriminate according to gender, educational background, or job title. There is also no difference at all in terms of salary increases and promotions, whether for women or mid-career hires. Because we have virtually no glass ceiling, anyone with ability and motivation can aim for higher levels in our hierarchy.

Our new personnel system, which was launched in fiscal 2020, is less seniority-based than before. It clearly defines the duties of each job level so that capable employees can be promoted to higher levels even at a young age. It also provides more opportunities for employees to request interviews for career development.

Using the results of our Employee Engagement Survey, conducted in fiscal 2022, we will expand our employee

Multi-Skilled Human Resources Development and a System Enabling Talented Employees to Advance Their Careers Quickly Believing that the "select few" (a few people can make an elite team), we focus on developing multi-skilled human resources who can acquire multiple technical skills and knowledge and handle multiple tasks.

Current Education and Training System



#### Personnel Evaluation System (Revised in Fiscal 2020)

In 2021, we reformed our personnel system to enable talented employees to advance their careers as early as possible, rather than in order of seniority. Another objective was to motivate and inspire employees of all ages and revitalize the organization. Now our employees understand the purpose and key points of the reform, and the process for setting and achieving work goals has been clarified. This change has enabled us to conduct more valuable evaluations. education and training programs. In the past, we provided employee training mainly through on-the-job training at work sites, as well as group training mainly on special occasions, such as when employees join the Company and assume supervisory positions and managerial positions. In the future, however, we will enhance the system by providing training to build one-on-one reciprocal relationships for supervisory-level managers, as well as training for pre-managerial-level personnel in their late 30s and 40s. In these ways, we will increase employee motivation and instill the Company's shared management philosophy and vision.

By the end of fiscal 2024, we plan to renovate our former head office building and open a training venue and communication space.

#### <Revised Points>

- Emphasis on individual qualities, such as ambition, motivation, and ability (rather than seniority)
- System that encourages employees to target higher levels by defining the abilities required for each job grade and clarifying the mission for each grade

# Recruitment Policy

As we manufacture a wide variety of steel tubes, we operate numerous production lines at each of our plants. We have a tradition of valuing workers who have multiple skills and can complement the work of multiple lines, including by supporting busy lines or covering absentee workers, because there are differences in busyness and downtime depending on the item being manufactured. This applies to not only the manufacturing site but also to other business divisions, as well as sales and administration. The common denominator among those human resources is "a sense of ownership." They are people who can always think about what they can do as interested parties and act accordingly. One of our recruiting criteria is to hire people who can proactively think and act independently regardless of gender, nationality, academic background, or whether they are new graduates or mid-career workers.

# We Measure "Happiness Management" by the Energy Level of Employees

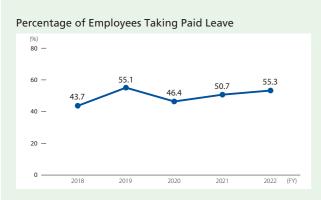
The goal of our happiness management is to build a workplace where employees resonate and empathize with our philosophy and vision, and where they are excited and energetic in their daily work.

#### Sharing Our Philosophy and Vision

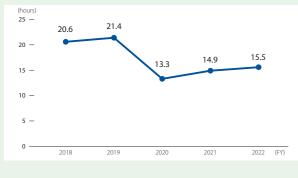
The Company communicates its initiatives externally through public relations activities and internally through messages from top management, internal newsletters, videos, and other means.

#### Employee Engagement

In addition to conducting engagement surveys to objectively translate employee awareness levels into data, we share the survey results and issues thus identified through goal-setting interviews, medium-term interviews, and evaluation-andfeedback interviews. In addition, in fiscal 2021, we instituted the Challenge System, which allows employees to propose



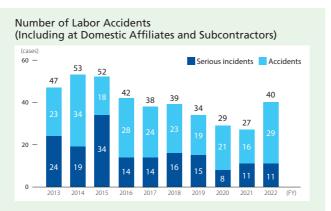
#### **Overtime Working Hours (Monthly)**



improvements for on-site innovation and submit more bold ideas to management. Other frameworks to promote employee self-development include public qualification allowances and qualification acquisition assistance programs. We also host regional athletic meets and union events to deepen interaction among employees.

#### Welfare Program

We have dormitories for single employees and company housing in areas where our plants are located. We also introduced an employee stock ownership plan (ESOP) and a selective defined contribution (DC) system to support employee asset building.



#### Measures to Prevent Labor Accidents

As a supporter of the "separation of human work and machine work\*1" concept and the "stoppage principle\*2," we have been strengthening our disaster countermeasures by conducting risk assessments at each workplace and having managers perform factory inspections. (Safety 1.0)

Going forward, we will focus on building human-centered systems while emphasizing communication during patrols and utilizing ICT and other advanced technologies, based on the premise that any measures

will be taken in an environment where humans and machines coexist (Safety 2.0) \*1 Installation of safety fences, sensors, etc.

\*2 Machine stoppage during non-routine work, etc.



# Labor Health and Safety

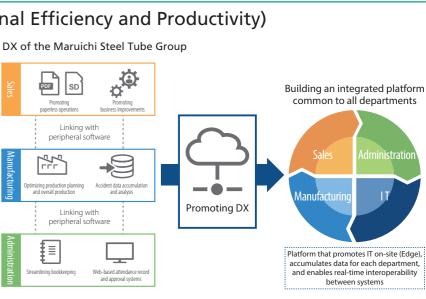
The number of accidents and serious incidents\*, which had been on a downward trend, has recently begun to increase. Attributing factors may include reduced on-site communication due to COVID-19 and fewer opportunities for on-site practical education (including risk assessment), but we are still halfway to achieving our goal of a zero-accident workplace. To improve workplace conditions, we installed air conditioning at manufacturing sites in fiscal 2022 to mitigate summer heat. After verifying its effectiveness, we aim to install the equipment at all plants by fiscal 2023. We are also preparing to introduce a next-generation tube-making machine at the Nagoya Plant that women and older workers can easily operate. In addition, we conduct stress checks and mental health training every year.

\* A dangerous situation that, while not resulting in personal injury, would have a high probability of becoming a labor accident if people had been present.

## DX (Improving Operational Efficiency and Productivity)

In fiscal 2022, we started migrating to an ERP system. Our objective is to improve the efficiency of our operations and increase convenience for customers through real-time and centralized management of the status of orders, purchases, production, and shipments.

We are also accumulating a large amount of data from manufacturing sites. Previously, we relied on intuition or analog management to interpret such data, but through computer learning using AI we are working to implement preventive maintenance while reflecting the data in our production planning.



#### Human Rights and Compliance Initiatives at Overseas Sites

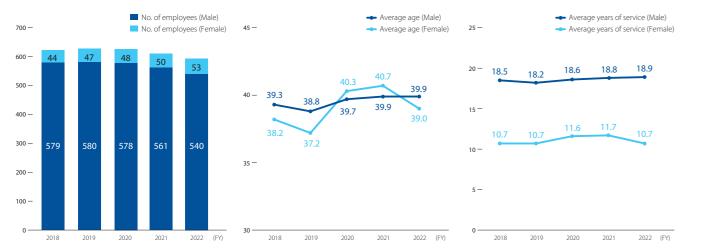
Sites	Employee rights and compliance		Workplace environment
U.S.A. (MAC, MOST, Leavitt)	We manage our businesses with consideration for our diverse human resources while strictly complying	H.R. Education	Establishing a system for fostering successors while raising the level of individual work through on-the-job training
	with local laws and regulations, including those related to human rights and freedom of religion,	Women's Empowerment	Promoting diversification efforts
	politics, and beliefs. We also conduct various training programs to raise awareness of human rights.	Labor Health and Safety	Providing workplace safety training and telecommuting arrangements
Mexico (MMX)	We have established policies to prevent psychological risks to employees. We value the mutual efforts of	H.R. Education	Developing a multi-skilled workforce
	our employees, treat them with dignity, and promote communication among them.	Women's Empowerment	More than 30% of employees are women
	* Policy to prevent psychological risk in MMX	Labor Health and Safety	Providing workplace safety training and telecommuting arrangements
Vietnam (SUNSCO, SUNSCO (Hanoi))	We protect the human rights of our employees by complying with laws, regulations, and the policies of	H.R. Education	Providing regular labor health and safety training, as well as technical and business skills training
The Philippines (MPST)	various ministries and agencies. We also strive to develop a comfortable working environment for	Women's Empowerment	More than 15% of employees are women
(	female employees.	Labor Health and Safety	Selected as a "Best Company for Health and Safety" by Binh Duong Province
India (KUMA)	We have instituted Company rules relating to human rights and have a non-discriminatory and fair	H.R. Education	Developing and improving skills through on-the-job training
	approach to all employees. We also provide employees with regular training on key skills.	Women's Empowerment	Considering ways to increase the ratio of female employees
		Labor Health and Safety	Providing all employees with protective equipment and insurance coverage; conducting medical checkups regularly and working environment inspections

# Eleven-year Key Financial Data (Consolidated Management Indicators)

		79th	80th	81st	82nd	83rd	84th	85th	86th	87th	88th	89th
		FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Net sales	(¥ million)	117,688	136,547	152,668	144,968	137,277	156,266	167,437	154,926	161,138	224,218	273,416
Operating profit	(¥ million)	15,412	20,080	17,734	17,027	24,502	20,826	19,266	14,712	18,332	36,276	30,019
Ordinary profit	(¥ million)	17,553	22,586	19,919	18,944	26,192	22,986	21,634	17,104	20,587	38,458	34,416
Profit attributable to owners of parent	(¥ million)	10,617	13,748	9,299	11,184	17,715	15,777	14,253	6,354	13,857	27,760	24,164
Comprehensive income	(¥ million)	15,548	23,351	17,304	65	23,879	17,166	12,422	(406)	21,827	43,213	28,440
Net assets	(¥ million)	225,256	242,520	254,374	241,878	259,223	269,305	274,935	267,282	276,977	307,593	324,220
Total assets	(¥ million)	271,236	300,482	321,452	294,871	306,453	315,696	321,019	310,120	330,252	370,078	393,165
Net assets per share	(¥)	2,556.39	2,742.10	2,875.53	2,806.07	3,006.58	3,125.75	3,189.44	3,108.63	3,286.94	3,719.99	3,936.89
Earnings per share	(¥)	125.00	162.25	109.76	133.71	214.09	190.67	172.25	76.79	167.95	340.83	303.38
Capital adequacy ratio	(%)	79.9	77.3	75.8	78.7	81.2	81.9	82.2	83.0	81.5	80.4	79.7
Return on equity (ROE)	(%)	5.0	6.1	3.9	4.7	7.4	6.2	5.5	2.4	5.3	9.8	7.9
Price-earnings ratio (PER)	(Times)	17.7	16.4	25.9	23.1	14.8	17.1	18.7	33.8	15.0	8.1	9.6
Cash flows from operating activities	(¥ million)	17,329	21,212	19,295	23,113	21,785	14,832	15,663	29,739	24,355	15,096	24,491
Cash flows from investing activities	(¥ million)	(21,426)	(7,665)	(8,938)	(1,708)	(4,343)	(11,095)	(7,589)	(2,690)	(16,841)	(10,010)	4,305
Cash flows from financing activities	(¥ million)	(459)	(4,992)	(6,443)	(16,638)	(10,790)	(9,583)	(6,007)	(11,337)	(13,968)	(16,656)	(7,617)
Cash and cash equivalents at the end of per	iod (¥ million)	34,421	43,488	47,868	52,605	59,196	53,231	55,096	70,732	64,086	53,058	75,124
Capital investment	(¥ million)	12,485	10,052	8,790	6,229	5,773	5,634	5,742	6,284	6,996	5,074	7,159
Depreciation	(¥ million)	4,427	5,196	6,016	6,638	6,307	6,406	6,236	6,354	5,828	5,936	6,319

# Non-financial Data

#### Employee Data (Non-consolidated in Japan)



## Employee Data (Overseas Key Bases)

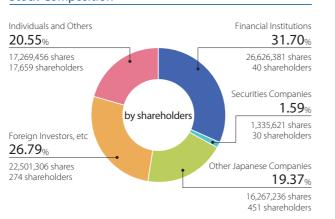
Overseas key bases	MAC (U.S.A.) (Dec 2022)	Leavitt (U.S.A.) (Dec 2022)	MOST (U.S.A.) (Dec 2022)	MNT (U.S.A.) (Dec 2022)	MMX (Mexico) (Dec 2022)	SUNSCO (Vietnam) (Dec 2022)	SUNSCO Hanoi (Vietnam) (Dec 2022)	KUMA (India) (Mar 2023)	MPST (The Philippines) (Dec 2022)
No. of employees (Total)	66	129	41	20	95	529	102	129	30
No. of employees (Male)	60	121	37	18	56	444	41	127	21
No. of employees (Female)	6	8	4	2	39	85	61	2	9

# • Stock Information (as of March 31, 2023)

#### **Basic Information**

Securities Code	5463
Stock Exchange	Tokyo Stock Exchange (Prime Market)
No. of Authorized Shares	200,000,000
No. of Shares Issued	84,000,000
No. of Treasury Shares	4,195,772
No. of Shareholders	18,454
Administrator of Shareholder Registry	Mitsubishi UFJ Trust and Banking Corporation

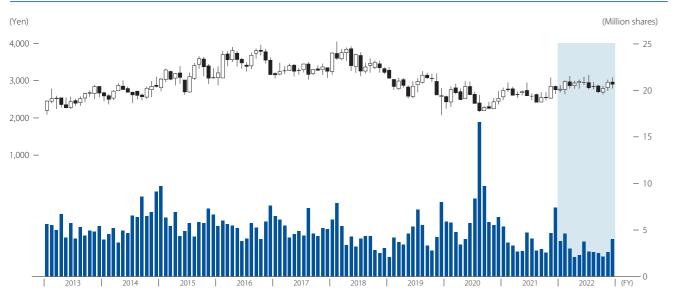
#### Stock Composition



#### Major Shareholders (Top 10)

Shareholder's Name	Number of Shares (thousands)	Shareholding Ratio (%)
The Master Trust Bank of Japan, Ltd. (Trust account)	9,182	11.50
Yoshimura Holdings Limited	4,700	5.88
SUMITOMO MITSUI BANKING CORPORATION	3,900	4.88
MUFG Bank, Ltd.	3,886	4.86
Custody Bank of Japan, Ltd. (Trust account)	3,124	3.91
Custody Bank of Japan, Ltd. (Portion entrusted to Sumitomo Mitsui Trust Bank, Limited under a saishintaku (re-entrustment) agreement/JFE Steel Corporation retirement benefits trust account)	3,003	3.76
NORTHERN TRUST CO. (AVFC) RE SILCHESTER INTERNATIONAL INVESTORS INTERNATIONAL VALUE EQUITY TRUST	2,743	3.43
CHINA STEEL CORPORATION	2,000	2.50
SSBTC CLIENT OMNIBUS ACCOUNT	1,690	2.11
Maruichi Steel Tube Kyoei Shareholding Association	1,578	1.97

#### Stock Price and Trade Volume



## • Corporate Information (as of April 1, 2023)

Corporate Name:	Maruichi Steel Tube Ltd.	Head Offic
Founded:	1913	
Incorporated:	March 1, 1948	Capital:
		No. of Emp

#### Offices

Sapporo Office	151-5, Kyoei, Kitahiroshima-shi, Ho
Tokyo Office	25F KYOBASHI EDOGRAND, 2-2-1
Nagoya Office	2-4, 1 Chome, Chitose, Atsuta-ku,
Osaka Office	29F Namba Skyo, 1-60, 5 Chome,
Hiroshima Office	3-72, Minami-myojinmachi, Kaita-o
Fukuoka Office	12F Nihonseimei Building, 2-1, 3 C
Pole Division	125, 2-Cho, Ishihara-cho, Higashi-
Tokyo Pole Marketing Department	25F KYOBASHI EDOGRAND, 2-2-1
Osaka Pole Marketing Department	125, 2-Cho, Ishihara-cho, Higashi-

#### Plants

Tokyo Plant	11, 1-Chome, Shiohama, Ichikawa, Chiba 272-0127, Japan	+81-47-395-1201
Nagoya Plant	14, Kanaoka, Tobishima-mura, Ama-gun, Aichi 490-1445, Japan	+81-567-55-1101
Sakai Plant	16, Ishizu-nishimachi, Nishi-ku, Sakai, Osaka 592-8332, Japan	+81-72-241-0301
Takuma Plant	6883, Takuma, Takuma-cho, Mitoyo, Kagawa 769-1101, Japan	+81-875-83-3301
Sakai Pole Plant	125, 2-Cho, Ishihara-cho, Higashi-ku, Sakai, Osaka 599-8102, Japan	+81-72-258-1858
Kashima Pole Plant	3075-27, Shimasu, Itako, Ibaraki 311-2434, Japan	+81-299-64-6901

#### Consolidated Subsidiaries

29F Namba Skyo, 1-60, 5-Chome, Namba, Chuo-ku, Osaka-shi, Osaka 542-0076, Japan	+81-6-6643-8101
134-110, Aza Numanohata, Tomakomai, Hokkaido 059-1364, Japan	+81-144-55-3801
12, Meishihama, Nagasu-cho, Tamana-gun, Kumamoto 869-0111, Japan	+81-968-78-3711
2112-48, Takuma, Takuma-cho, Mitoyo, Kagawa 769-1101, Japan	+81-875-83-4135
850, Inamitsu, Miyawaka, Fukuoka 822-0144, Japan	+81-949-52-3355
13-1, Chofuminato-machi, Shimonoseki-shi, Yamaguchi, 752-0953, Japan	+81-83-246-3781
7F Nishihommachi Intes, 3-10, 2-Chome, Nishi-Hommachi, Nishi-ku, Osaka-shi, Osaka 550-0005, Japan	+81-6-6532-4832
11529 Greenstone Avenue, Santa Fe Springs, CA 90670-4697, U.S.A.	+1-562-903-8600
1717W, 115th Street, Chicago, Illinois, 60643, U.S.A.	+1-773-239-7700
8735 North Harborgate Street, Portland, Oregon, 97203-6363, U.S.A.	+1-503-737-1200
1201 R Street, Geneva, Nebraska, 68361, U.S.A.	+1-402-759-4401
1621 8th Street, Seguin, TX 78155, U.S.A.	_
Circuito Japon 112, 20355 San Francisco de los Romo, Aguascalientes, PO 20304, Mexico	+52-449-910-7046
DT743 Rd., Dong Tac Quarter, Tan Dong Hiep Ward, Di An City, Binh Duong Province, Vietnam	+84-274-3742777
Binh Xuyen Industrial Zone, Huong Canh Town, Binh Xuyen District, Vinh Phuc Province, Vietnam	+84-211-3582877
Plot No.27, Sector-2A, IMT Manesar, Gurgaon-122050 (Haryana), India	+91-124-4213059
Phase 2B, B3, L2-B, Lima Technology Center, Brgy. Bugtong na Pulo, Lipa City, Batangas, Philippines 4217	+63-995-170-7539
	<ul> <li>134-110, Aza Numanohata, Tomakomai, Hokkaido 059-1364, Japan</li> <li>12, Meishihama, Nagasu-cho, Tamana-gun, Kumamoto 869-0111, Japan</li> <li>2112-48, Takuma, Takuma-cho, Mitoyo, Kagawa 769-1101, Japan</li> <li>850, Inamitsu, Miyawaka, Fukuoka 822-0144, Japan</li> <li>13-1, Chofuminato-machi, Shimonoseki-shi, Yamaguchi, 752-0953, Japan</li> <li>7F Nishihommachi Intes, 3-10, 2-Chome, Nishi-Hommachi, Nishi-ku, Osaka-shi, Osaka 550-0005, Japan</li> <li>11529 Greenstone Avenue, Santa Fe Springs, CA 90670-4697, U.S.A.</li> <li>1717W, 115th Street, Chicago, Illinois, 60643, U.S.A.</li> <li>8735 North Harborgate Street, Portland, Oregon, 97203-6363, U.S.A.</li> <li>1201 R Street, Geneva, Nebraska, 68361, U.S.A.</li> <li>1621 8th Street, Seguin, TX 78155, U.S.A.</li> <li>Circuito Japon 112, 20355 San Francisco de los Romo, Aguascalientes, PO 20304, Mexico</li> <li>DT743 Rd., Dong Tac Quarter, Tan Dong Hiep Ward, Di An City, Binh Duong Province, Vietnam</li> <li>Binh Xuyen Industrial Zone, Huong Canh Town, Binh Xuyen District, Vinh Phuc Province, Vietnam</li> <li>Plot No.27, Sector-2A, IMT Manesar, Gurgaon-122050 (Haryana), India</li> </ul>

#### Equity-method Affiliated Companies

Winning Investment Corporation (Taiwan), PT. Indonesia Steel Tube Works (ISTW/Indonesia), Seikei Steel Pipe Corporation, Maruichi Metal Product (Tianjin) Co., Ltd. (MMP/China) etc.

#### About Integrated Report 2023

In fiscal 2020, we published our first ESG Report, which contains non-financial information about our Company. This time, we combined this information with financial data and renewed the report's content to create a more three-dimensional picture of the Maruichi Steel Tube Group and clarify its whole global image and value creation story from the past to the future along a time/space axis. The intended audience of the Integrated Report is all stakeholders. For business partners, we present our mission as a manufacturer. For local communities where our factories and other facilities are located, we convey our commitment to harmonious coexistence. For investors, we present our future vision and measures to enhance our corporate value under changing business conditions. And for employees, we share our philosophy and our commitment to creating a vigorous and rewarding workplace together.

We will continue working to enhance the content of our Integrated Report and disclose information in a timely and appropriate manner while deepening our engagement with stakeholders through various forms of dialogue.

ice: 29F Namba Skyo, 1-60, 5 Chome, Namba, Chuo-ku, Osaka-shi, Osaka 542-0076, Japan ¥959,5152,375 poloyees: 593 (Consolidated: 2,430)

lokkaido 061-1112, Japan +81-11-372-3136 I Kyobashi, Chuo-ku, Tokyo 104-0031, Japan +81-3-3272-5331 , Nagoya 456-0054, Japan +81-52-651-7221 Namba, Chuo-ku, Osaka-shi, Osaka 542-0076, Japan +81-6-6643-5101 -cho, Aki-gun, Hiroshima 736-0055, Japan +81-82-821-1901 Chome, Hakata-ekimae, Hakata-ku, Fukuoka 812-0011, Japan +81-92-411-1821 -ku, Sakai, Osaka 599-8102, Japan +81-72-258-1858 1 Kyobashi, Chuo-ku, Tokyo 104-0031, Japan +81-6-6214-1001 -ku, Sakai, Osaka 599-8102, Japan +81-72-258-1858

Senior Managing Officer Shinichi Ishimatsu